



'সমানো মন্ত্র: সমিতি: সমানী'

UNIVERSITY OF NORTH BENGAL
B.A. Honours 4th Semester Examination, 2023

CC8-PSYCHOLOGY
SOCIAL PSYCHOLOGY

Time Allotted: 2 Hours

Full Marks: 60

*The figures in the margin indicate full marks.
Candidates should answer in their own words and adhere to the word limit as practicable.*

GROUP-A

Answer any two from the following

12×2 = 24

1. Define social influence. Discuss in detail about conformity as a form of social influence. 4+8
2. What do you mean by self? Discuss the social and psychological elements in determining self. 2+10
3. Define interpersonal attraction. Discuss the internal and external sources of attraction. 4+8
4. Define pro-social behaviour. Write about the motives and decision making model of helping behaviour. 4+8

GROUP-B

Answer any four from the following

6×4 = 24

5. Write about the theoretical classification of leadership. 6
6. Discuss, in detail, about compliance as a form of social influence. 6
7. Write about Milgram's study on obedience and factors affecting obedience. 3+3
8. Define group. Briefly discuss about group dynamics. 2+4
9. Write a note on "Culture and self". 6
10. Explain the General Aggression Model. 6

GROUP-C

Answer any four from the following

3×4 = 12

11. What are the factors that affect conformity? 3
12. Write a short note on Leadership and Morale. 3
13. What is intergroup conflict? 3
14. Suggest ways to intervention techniques of aggression. 3
15. Write a short note on Social Comparison Theory. 3
16. Briefly explain the Frustration-Aggression hypothesis. 3

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